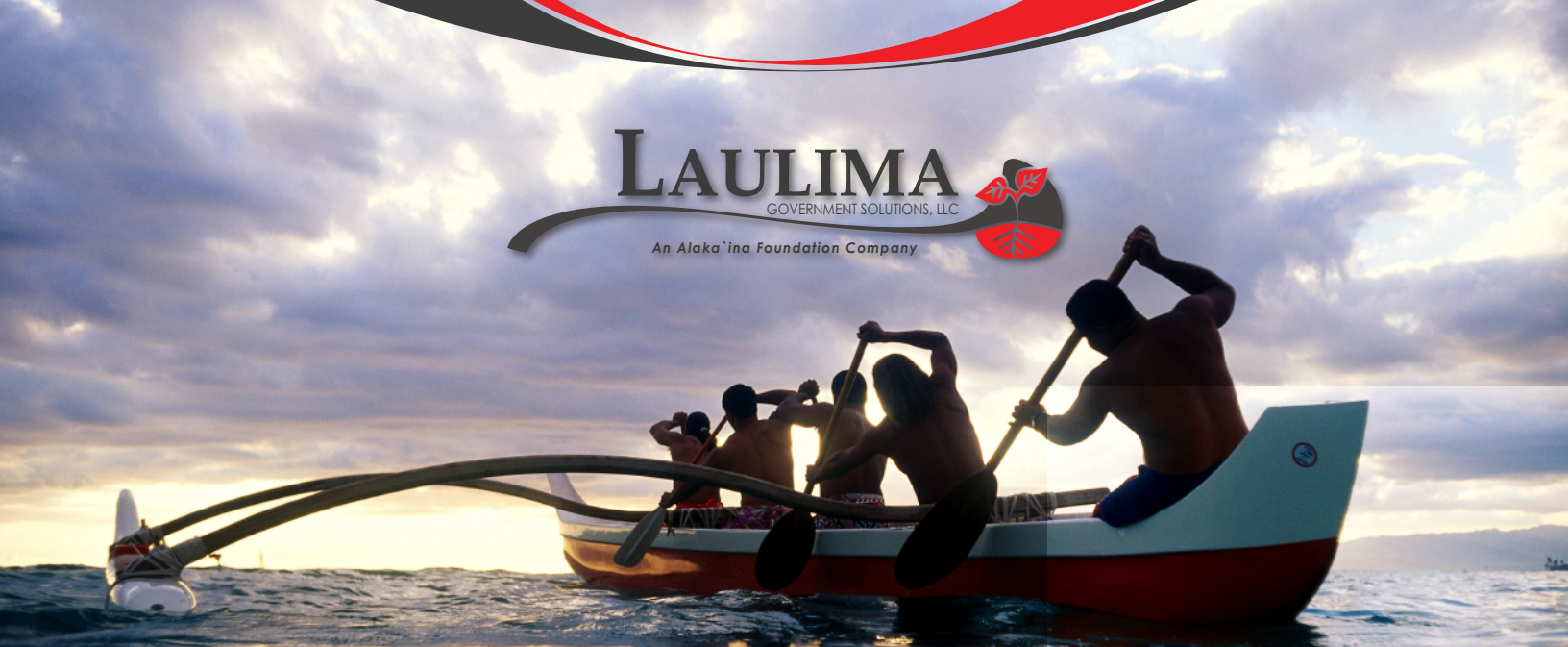


LAULIMA

GOVERNMENT SOLUTIONS, LLC

An Alaka`ina Foundation Company



Established in 2012, Laulima Government Solutions is a **Native Hawaiian Organization (NHO)-owned Small Business**. It is the second company established under the Alaka`ina Foundation Family of Companies (FOCs). Laulima's mix of capabilities present a strong Small Business tool set to the

Federal Acquisition Community. These features create a total solutions package that is compelling and can support a variety of acquisition strategies. Laulima represents the cohesion that we bring, as **One Team** with **One Mission**, to each and every project, program, and contract we undertake.

NHO Procurement Advantage

As NHO-Owned 8(a) businesses, we are eligible to receive sole source awards in excess of standard thresholds. Advantages of the NHO 8(a) set-aside acquisition strategy include:

- Increased contract ceiling value
- Faster procurement cycle times
- Limited ability to be protested
- Permits tailoring of contract terms
- Assists with meeting small business objectives
- Places fewer demands on contracting organizations

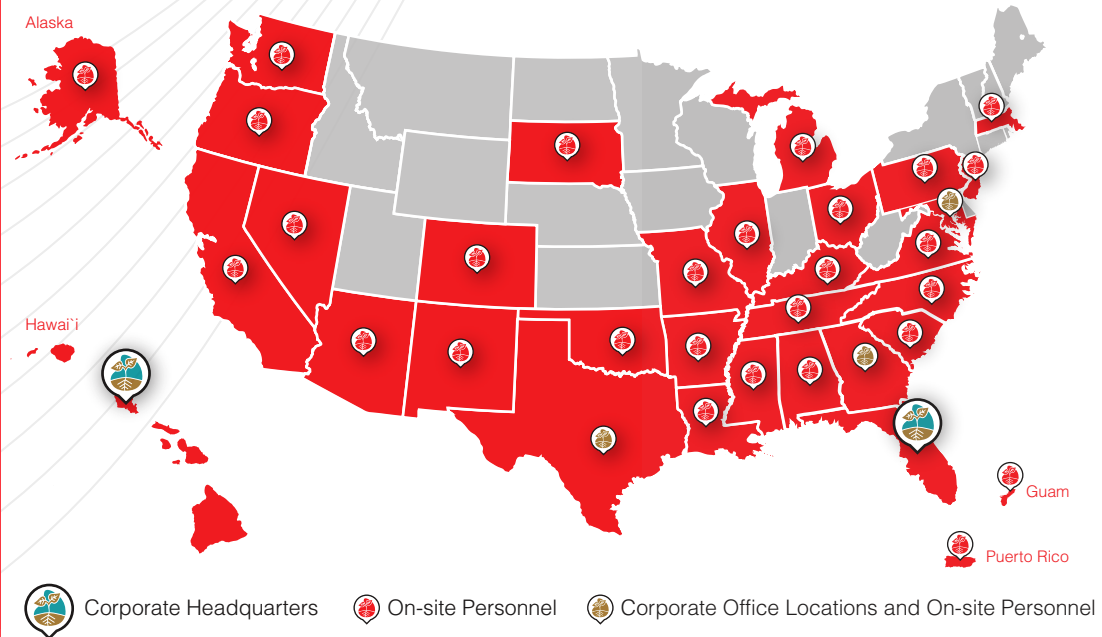
With our procurement advantage, we can respond to any customer requirement. By capitalizing on our ability to source, select, secure, and retain highly qualified personnel, we ensure superior quality and continuous support, and deliver the best value to the Government.

Alpha Contracting

In accordance with 13CFR124.506 (b)(2) our Native Hawaiian Organization (NHO)-Owned 8(a) firms are eligible and qualified to receive sole source, direct awards up to \$100M in all NAICS codes.

Locations

Laulima and the Alaka`ina FOCs deliver highly-qualified and talented personnel who share a common focus on program performance and improvement. Personnel have supported U.S. Government customer requirements CONUS and OCONUS, at numerous locations including but not limited to: Hawai`i, Alaska, Bahamas, Japan, Guam, Republic of Korea, Taiwan, Philippines, United Kingdom, Belgium, Germany, Canada, Greece, Turkey, Central America, Spain, Eastern Europe, and Africa.



Our Name

Laulima is a Hawaiian word meaning *cooperation (working with one accord)*. Our company name reflects both our Hawaiian heritage and our aspirations. By selecting a term that stems from Hawaiian language, we are celebrating a rich and respected culture and distinguishing ourselves as a NHO small business.

Purpose

Our purpose, our "Why," is the Alaka`ina Foundation. We are an organization that has been long-committed to serving our Federal clients' objectives; we are also driven to give back to our communities. The goal of Alaka`ina 501(c)3 is to ensure that the young men and women of Hawai`i have the skills and competencies they need to be effective leaders.



CAPABILITIES FOCUSED ON TOTAL SOLUTIONS

Laulima pairs extensive capabilities with procurement advantages (such as our NHO status) to deliver Total Solutions for our customers. Through our Total Solutions strategy we are able to meet the strictest mission requirements. Our end result is mission-synchronized solutions that deliver exactly what our clients need, when they need it.

Professional and Administrative Support

- Project/Program Management
- Governance and Compliance
- Portfolio and Asset Management
- Strategic Communications and Marketing
- Public Affairs and Relations
- Graphic Design
- Training Development and Delivery
- Instructional Design
- Accounting and Finance Support
- Data Collection and Analysis
- Record and Data Management
- Occupational Safety and Health
- Human Resources
- Administrative and Acquisition Support services

Base and Facilities Operations & Maintenance

- Public Works/Civil Engineering
- Facilities Planning and Maintenance
- Grounds Maintenance and Custodial Services
- Fire and Emergency services
- Security services
- Transportation and Motor Pool Facilities
- Logistics and Supply Management
- Airfield Services and Operations
- Fuel Storage/Distribution & Aircraft Refueling
- Facilities and Systems Engineering

Range Operations & Maintenance

- Radar, Telemetry, and Optics systems
- Ordnance Handling and Storage
- Surface and Subsurface Target and System Support
- Launch/Ordnance Aerial Targets

Engineering

- Engineering studies
- Alternatives of Analysis (AoA)
- Systems Engineering and Design
- System Upgrades and Technical Refresh
- Lifecycle Sustainment

Biomedical, Health, and Life Sciences

- Biomedical Research & Biodefense support
- Laboratory and Pathology
- Animal Research/Husbandry
- Clinical Investigations/Trials & FDA/Regulatory Affairs support
- Human Research Protection
- Institutional Review Board (IRB) Expertise
- Good Laboratory Practices (GLP)
- Biosafety Labs (BSL) 1 – 4
- Clinical Informatics and Biostatistics
- Health Education services
- Medical Coding and Data Analysis
- Medical Records and Registry support
- Electronic Health Record support
- Military and Family Counseling
- Developmental Workshops in Emergency Management and Preparedness
- Applied Research for Pandemic Emerging Disease Threats
- Train-the-Trainer
- Business Continuity Planning and Risk Communications Development

Information & Communications Technology, and Digital Engineering

- IT Project Management
- Help Desk Operations
- Software and Hardware Configuration Management
- Network & System Administration
- Database Design, Maintenance, and Administration
- Cloud Support services
- Information Assurance & Cyber Security
- Systems Architecture
- Software & Application Development/Maintenance
- IT Governance & Policy
- IT Asset Management
- SharePoint Design & Administration
- Web Design & Development
- Video Conferencing and Audio Visual
- Computer Forensics
- Computer Facilities Management
- Machine Learning, OCR, and AI
- Telecommunications

Primary NAICS Code:

541714 - Research and Technology in Biotechnology

Effective Organizational Management and Control

- DCAA-Approved Accounting Systems
- Mature Industrial/Personnel Security Program
- Robust Employee Recruitment and Retention Plans
- Online automated enrollment and Employee Benefits Management (HRB)
- Enterprise Talent Acquisition and Management System

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